

# Kansas

Committed to the future of rural communities.



Program Information Guide





USDA Rural Development is pleased to present this Program Information Guide, covering the Agency's community and economic development programs. We hope you find this information helpful.

During Fiscal Year 2008, USDA Rural Development in Kansas administered nearly \$267 million in financial assistance to our State. This impressive funding represents the eighth consecutive year of + \$100 million Agency programming for Kansas. Highlighting the Agency's recently completed 2008 Fiscal Year was record funding of over \$161.9 million for affordable housing programs delivered to Kansans and their rural communities. In addition to the outstanding delivery of financial support to the Sunflower State, USDA Rural Development staff logged thousands of hours providing technical assistance to help applicants and stakeholders to more effectively access these critically needed programs. These valuable taxpayer-supported programs were administered for hundreds of projects that positively affect the daily lives and pocketbooks of rural Kansans, and which also provide significant benefits for the entire State.

Rural communities require strong coalitions and strategic partnerships to prosper. Rural residents need affordable homes and essential community facilities. Rural workers need good jobs and rural businesses need economic stimulus to compete and expand. Rural Kansans need dependable water and utility services, along with improved infrastructure support to enjoy an improved quality of life.

USDA Rural Development has proudly served rural America for over 70 years, fulfilling our important mission of "to improve the quality of life for and enhance economic opportunities of rural Americans".

USDA Rural Development looks forward to the future and the many opportunities that are available to rural Kansas. To learn more about the Agency's programs, I invite you to visit our USDA Rural Development website at <a href="http://www.rurdev.usda.gov/ks/">http://www.rurdev.usda.gov/ks/</a>

#### DARLA BUCKMAN ACTING STATE DIRECTOR







## USDA Rural Development Fiscal Year 2008/ Kansas Rural Housing Programs

Single Family Guaranteed Loans Single Family Direct Loans Single Family Repair Loans and Grants Site Loan Self-Help Technical Assistance Grants Total Single Family Housing	Program Dollars \$118,498,107 \$17,748,128 \$636,700 \$100,000 \$712,000 \$137,694,935	Total Loans/Grants 1,449 234 107 1 2 1,793 Loans/Grants
Multi-Family Rental Housing Loans	\$6,706,663	9
Rental Assistance (3,924 units in 355 projects):		
Usage	\$9,868,134	
Renewal Obligations:	\$6,260,148	1,737 Units
Preservation & Revitalization	\$1,242,095	6
Housing Preservation Grants	\$186,000	4
Total Multi-Family Housing	\$24,263,040	1,756 Loans/Grants
Total Rural Housing Programs	\$161,957,975	3,549 Loans/Grants

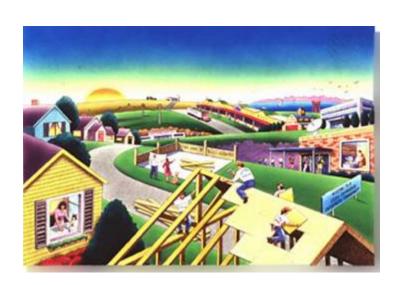
#### **Business and Community Programs**

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Water and Waste Disposal Guaranteed Loans Water and Waste Disposal Direct Loans	Program Dollars Tota \$4,500,000 \$27,648,410	al Projects 25 Projects
Water and Waste Disposal Grants Distance Learning & Telemedicine Grants Public Television Grant Electric and Telephone Loans	\$11,178,536 \$1,147,776 \$143,915 \$44,340,920	4 Project 1 Project 4 Projects
Total Rural Utility	\$88,959,557	34 Projects
Biomass Research and Development Grant Business & Industry Guaranteed Loans Rural Business Enterprise Grants Rural Business Opportunity Grant Disaster Assistance Rural Business Enterprise Grants Empowerment Zone / Enterprise Community Rural Economic Development Loans Rural Economic Development Grants Value-Added Producer Grants Renewable Energy/Energy Efficiency Grants Renewable Energy/Energy Efficiency Guaranteed Loans Total Rural Business & Cooperative	\$690,000 \$754,500 \$564,000 \$50,000 \$2,000,000 \$123,152 \$2,072,200 \$391,660 \$300,000 \$502,871 \$32,593 \$7,480,976	1 Projects 3 Projects 7 Projects 1 Project 1 Project 1 Project 6 Projects 1 Projects 1 Projects 7 Projects 7 Projects 7 Projects 7 Projects
Community Facilities Guaranteed Loans Community Facilities Direct Loans Community Facilities Grants Rural Community Development Initiative Economic Impact Initiative (Administrative Funds) Economic Impact Initiative Disaster Assistance Community Facility Loans Disaster Assistance Community Facility Grants Total Community Facilities	\$1,839,000 \$2,525,350 \$212,792 \$81,484 \$15,000 \$100,000 \$600,000 \$2,723,000 \$8,096,626	14 Projects 1 Projects 1 Project 1 Project 2 Projects 20 Projects
Total Business and Community Programs	\$104,537,159	91 Projects
Greensburg Comprehensive Master Plan	\$350,000	1 Project





## **Housing Programs**







## Single Family Housing Guaranteed Loan Program

**Purpose** – Financing for construction of a single family residence, or purchase of an existing single family residence.

Eligible Area – Nonmetropolitan areas of 20,000 population or less.

Eligible Borrowers – Individuals and families.

**Type of Assistance** – Guaranteed loans up to 102% of appraised value.

**Eligible Income** – Applicants cannot exceed the moderate income level (115% of the median income) for county.

**Term** – 30 years for guaranteed loans. Fixed rate determined by approved lender. No down payment required. No Private Mortgage Insurance (PMI) is required. No maximum loan amount.

#### What can the Program do for You?

- Provides financing for income eligible individuals and families who otherwise would not be able to purchase a home, bridging the affordability gap for homeownership
- Utilizes locally approved lenders
- Reduces borrower's monthly mortgage payments because of lower costs associated with the loan

#### Examples:



Lisa Taggart and her children, Phillip and Amanda, are pictured outside their home in Wamego, Kansas. Kristi Lloyd, USDA Rural Development Specialist from the Manhattan Office (right), is pictured with the Taggart family.



Jeremy and Lisa Mutart are the proud owners of a newly built home, financed under USDA Rural Development's Guaranteed Rural Housing Program. Jeremy, a Staff Sergeant, is stationed at Fort Riley. Through a partnership with the U.S. Army and USDA officials, more military families are now able to purchase affordable homes.





## **Single Family Housing Direct Loan Program**

**Purpose** – New construction of a single family residence, or purchase of an existing single family residence.

Eligible Area – Nonmetropolitan areas of 20,000 population or less.

**Eligible Borrowers** – Individuals and families.

Type of Assistance – Direct loans.

**Eligible Income** – Applicants must be very low or low income (80% of the median income) for the county.

**Term** – Up to 33 years. No down payment required.

#### What can the Program do for You?

- Provides 100% financing income eligible individuals and families who otherwise would not be able to purchase a home, bridging the affordability gap for new home construction
- Provides subsidized loans for eligible borrowers to lower their monthly house payments
- Utilizes USDA Rural Development partners with assistance programs that helps make homeownership more affordable



Austin Taylor and Jennifer Reichle stand in front of their new home in Holton. Their home was financed under USDA Rural Development's Direct Loan Program



The Tim Zorn family, previously living in an unheated school bus (also shown), was able to purchase a home in south central Kansas through the Agency's Direct Loan Program





## Single Family Home Repair Grant & Loan Program

**Purpose** – Funding to remove health and safety hazards for owner-occupied single family residences. Program funds may also be used for general repairs and improvements.

Eligible Area – Nonmetropolitan areas of 20,000 population or less.

**Eligible Individuals/Families** – Individuals and families that own their home. Grant applicants must be 62 years of age and not qualify for a loan.

**Type of Assistance** – Grants and direct loans.

**Eligible Income** – Grant and direct loan applicants must be very low income (50% of the median income) for the county.

**Term** – Recapture provision for grants (3 years); 20 years for loans.

#### What can the Program do for You?

- Funding for eligible applicants who cannot otherwise afford essential home repairs
- Improves the quality of housing in the rural community



Program funds were used for new siding, guttering, new windows, carpeting and vinyl throughout the home, new heating and air conditioning, and new roof for this home in central Kansas



USDA Rural Development was able to fund a Single Family Housing Direct Loan to construct a new home and utilize the Single Family Home Repair Grant & Loan Program to install a handicap ramp and chair lift for this family in Sublette.





## **Mutual Self-Help Housing Program**

**Purpose** – Technical assistance grant funds awarded to Agency-approved recipient to help income eligible individuals and/or families work together to build their home (normally 6 to 8 approved loan applicants form a group).

Eligible Area – Nonmetropolitan areas of 20,000 population or less.

**Eligible Grant Recipients** – Private nonprofit corporation, public nonprofit corporation, State political subdivision.

**Type of Assistance** – Grant funding awarded to Agency-approved recipient for program administration. Program is administered in conjunction with USDA Rural Development's Direct Loan Program which provides financing to the individual homeowners.

**Term** – 2 years (technical assistance grant).

#### What can the Program do for You?

- Provides homeownership opportunities to families through 'sweat equity'
- Encourages new home construction for a community
- Promotes community pride (builds neighborhoods, builds communities)
- Reimbursement for salaries, rents, and office expenses for grant recipient



Families prepare to move into their new Self-Help homes they built in Junction City, Kansas



USDA Rural Development volunteers assisted self-help homeowners and Mennonite Housing Rehabilitation Services Inc. staff with caulking, painting, and building interior stud walls for families participating in the Greensburg Community Self-Help Housing Program.





## **Multi-Family Housing Guaranteed Loan Program**

**Purpose** – Increase the supply of affordable rural rental housing through the use of loan guarantees that encourage partnerships between USDA Rural Development, private lenders and public agencies. USDA Rural Development will issue guarantees on eligible loans made by Agency approved lenders.

**Eligible Area** – Nonmetropolitan areas of 20,000 population or less.

**Eligible Borrowers** – Qualified lenders and eligible housing providers, such as corporations, limited liability corporations, or partnerships.

**Type of Assistance** – Guaranteed loans.

**Term** – Minimum of 25 years, maximum of 40 years.

#### What can the Program do for You?

- Increases supply of affordable multi-family housing through Agency partnerships
- Provides housing opportunities for low to moderate income tenants
- Builds valuable partnerships between federal, state and local housing agencies

#### Examples:





Attractive apartments such as these can be financed under USDA Rural Development's Multi-Family Guaranteed Housing Program. Amenities may include carpeting, thermal windows and fully appointed kitchens with dishwashers, refrigerators, and built in stoves. A centrally-located activity center is also available to residents.





## **Multi-Family Housing Direct Loan Program**

**Purpose** – Financing to provide living units for persons with low and moderate incomes. Loans are primarily used to build, purchase or repair apartment style housing. The housing must be modest in size, design and cost, but adequate to meet the tenants' needs. Monthly rent must be within limits that eligible occupants can afford to pay.

Eligible Area – Nonmetropolitan areas of 20,000 population or less.

**Eligible Borrowers** – Individuals, associations, partnerships, limited-partnerships, consumer cooperatives, profit corporations and nonprofit corporations, State and local agencies, and trusts.

Type of Assistance – Direct loans.

**Term** – 30 years, with 50 year amortization.

#### What can the Program do for You?

- Provides and supports needed low income housing in your community
- Provides housing for elderly or developmentally disabled
- Rehabilitate a historic structure, providing needed affordable housing

Examples:





With funding from USDA Rural Development, this facility in Hays has removed the financial barriers and serves the needs of 32 tenants, individuals who sometimes are denied housing due to the stigma associated with their illnesses.

The former Bartell Hotel, a historic Junction City landmark, has been converted into 32 senior units for very low, low or moderate income households.





## **Housing Preservation Grant Program**

<u>Purpose</u> – Funding to nonprofit and other governmental organizations to remove health and safety hazards for owner-occupied residences or rental housing for very low income individuals. These grants are used along with other funding sources to accomplish the repairs.

**Eligible Area** – Nonmetropolitan areas of 20,000 population or less.

**Eligible Grant Recipient** – A nonprofit organization such a local government, or community development group.

**Type of Assistance** – Grants.

**Eligible Income** – Eligible individuals must be very low income (50% of the median income) for the county.

**Term** – The objectives of the grant shall be accomplished within a two (2) year period.

#### What can the Program do for You?

- Assists eligible applicants who cannot otherwise afford essential home repairs
- Improves the quality of housing in the rural community
- Creates beneficial funding partnerships for the local community

#### Example:



Lower income homeowners needing upgrades to their homes to remove health and safety concerns or to improve handicapped accessibility may qualify for funding. Funds are allocated to nonprofit entities or other governmental units who, in turn, take applications from the homeowner.





## Farm Labor Housing Program

**Purpose** – Funding to construct new housing or to convert existing structures to provide affordable and adequate housing for domestic farm laborers. Grants may be available for economically depressed areas where there is an extreme need for such facilities, and a reasonable doubt exists that the housing cannot be provided without grant assistance.

**Eligible Area** – Funds may be used in either rural or urban areas to provide housing to nearby farm laborers. This Program is the only USDA Rural Development housing program that allows funding in areas with populations over 20,000, if the need exists.

**Eligible Borrowers** – Farm workers, family farm organizations, state and local public agencies and private broad-based organizations or nonprofit organizations of farm workers.

**Type of Assistance** – Grants and direct loans.

**Terms** – Grants may cover up to 90% of the development costs; loans are for 33 years at 1% interest.

### What can the Program do for You?

- Provides adequate, affordable rental housing for farm laborers or those engaged in on-farm processing
- Allows for the construction of day care facilities and community buildings for families of farm laborers

Examples:





USDA Rural Development funds are available to construct or modify structures similar to these to provide safe and decent housing for domestic farm laborers. USDA Rural Development is interested in identifying local applicants who can benefit from this program.





## Rural Housing Site Loan Program

<u>Purpose</u> – Funding to assist public or private nonprofit organizations in providing sites for rural housing. The land will be subdivided into adequate building sites and sold on a non-profit basis to applicants eligible for low and moderate-income homeownership. Funds can be used for purchase and development of adequate sites, including the construction of essential access roads, streets, utility lines and payment of necessary engineering fees, legal fees and closing costs.

Eligible Area – Nonmetropolitan areas of 20,000 population or less.

**Eligible Borrower** – The Agency's Section 523 loans are limited to private or public non-profit organizations that will provide sites solely for self-help housing. The Agency's Section 524 loans are made to private or public non-profit organizations. Section 524 sites may be sold to very low to moderate-income families utilizing the Agency's single family loan programs, or any other mortgage financing program which serves the same eligible families.

Type of Assistance – Direct loan.

**Eligible Income** – Applicants for homeownership must be:

- Very low or low income (below 80% of the median income) for the county (Section 523 loans).
- Very low to moderate income (the upper limit for moderate income is \$5,500 above the low income limit) for the county (Section 524 loans).

**Term** – Loans are for two years. Section 523 loans bear 3% interest rate. Section 524 loans bear the market interest rate.

## What can the Program do for You?

- Provides building sites for eligible homebuyers
- Supports improved quality of housing in a rural community









## Housing Programs

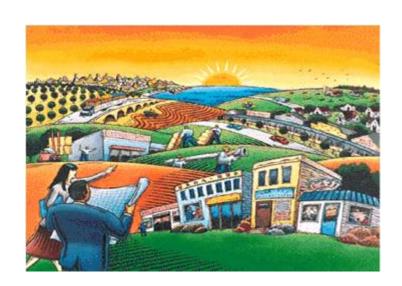
Eligible Applicant	USDA Program	Purpose	Program Type	Non-Metro Areas	Authorized Purposes	Typical Funding	Interest Rates& Terms
	Single Family Guaranteed Rural Housing (GRH) Loans	Provide 100% financing through an approved Lender to buy/build affordable housing for low to moderate income applicants	USDA Guarantees Loan made by bank or mortgage broker	Rural areas <20,000 population	Loans to purchase new or existing homes to be the applicant's permanent residence	\$50,000 to \$250,000	Negotiated fixed rate; 30 year term
Families and	Single Family Direct Rural Housing Loan	Provide 100% financing to lower income applicants to buy/build affordable housing	USDA Direct Loan	Rural areas <20,000 population	Loans to buy, build, repair or rehabilitate rural homes as the applicant's permanent residence	\$40,000 - \$150,000	Fixed rate; 33 year term, subsidy available
individuals	Single Family Housing Direct Repair Loans	For very-low income applicants to repair/remove safety hazards to their home	USDA Direct Loan	Rural areas <20,000 population	To repair/replace roofs, heating/AC, structural problems, water/sewage lines, siding, windows and doors	\$1,000 - \$20,000	1% fixed rate; 20 year term
	Single Family Housing Direct Repair Grants	Grants or loan/grant combinations for those 62 or older who cannot afford a loan	USDA Grant	Rural areas <20,000 population	To repair/replace roofs, heating/AC, structural problems, water/sewage lines, siding, windows and doors	\$1,000 - \$7,500	Grant
	Mutual Self-Help Housing Direct Loans	Individual homes built by a group of applicants with construction guidance of a non-profit organization	USDA Direct Loan	Rural areas <20,000 population	Loan applications are processed on an individual basis for each participating family to finance building costs	\$85,000 - \$105,000	Fixed rate; 33 year term, subsidy available
Non-profits and public bodies	Mutual Self-Help Housing Grants	To provide funds to non-profit entities to assist self-help applicants in building their own homes	USDA Grant	Rural areas <20,000 population	Technical assistance to qualify and supervise small groups of families to build each other's homes	\$250,000 - \$300,000	Grant
	Site Loans	To provide financing to purchase or develop housing sites, including construction of essential access roads, streets, utility lines	USDA Loan	Rural areas <20,000 population	Sites to be used for Self Help Housing (Sec 523) or sold to very low to moderate income families (Sec 524)	\$100,000- \$200,000	Fixed Rate; 2 year term
	Housing Preservation Grants	To provide funds for redistribution to individuals for the rehabilitation of housing owned or occupied. For very low and low income applicants	USDA Grant	Rural areas <20,000 population	Operate a program which finances repair and rehabilitation activities for single family and small rental properties	\$25,000 - \$50,000	Grant
Public bodies, individuals, limited profit and non-profit organizations	Rental Housing for Families and Elderly	To establish safe, affordable rental housing for very low, low and moderate-income rural households	USDA Direct Loan	Rural areas <20,000 population	New construction or substantial rehabilitation of rental housing (multi-family)	\$250,000 - \$1,000,000	Fixed rate; 30 year term, payment may be ballooned
	Guaranteed Rental Housing for Families and Elderly	To increase affordable rental housing for low to moderate income families by encouraging partnerships between the Agency, private lenders and public bodies	USDA Guarantees Loan made by bank	Rural areas <20,000 population	New Construction or substantial rehabilitation of rental housing (multi-family)	\$500,000 - \$2,000,000	Negotiated fixed rate, 25-40 year term, payment may be ballooned
Public agencies, non-profit organizations, family farmers associations or corporations, association of farmworkers & Indian tribes	Farm Labor Housing	To establish safe, affordable housing for domestic farm workers	USDA Direct loan and grant	Entire State of Kansas	To buy, build, improve, or repair housing for farm laborers, including those engaged in on-farm processing and to provide related facilities	\$100,000 - \$400,000	1% fixed rate; 33 year term

(02/11/09)





## **Business & Community Programs**







## **Business & Industry Guaranteed Loan Program**

**Purpose** – The Business & Industry Guaranteed Loan Program guarantees loans made by eligible lenders to businesses to benefit rural areas. Program eligibility includes, but is not limited to: business acquisitions, construction, conversion, expansion, repair, modernization, development costs, purchase of equipment, startup working capital, and refinancing for viable projects under certain conditions.

**Eligible Area** – Rural areas with population up to 50,000.

**Eligible Entities** – Any legal entity, including individuals, public and private organizations and federally recognized Indian tribal groups. There is no size restriction on the business.

**Type of Assistance** – Loan guarantees.

**Term** – Maximum of: 30 years for real estate loans

15 years for machinery and equipment loans

7 years for working capital loans

**Interest Rate** – Negotiate between Lender and Borrower.

**Type of Projects** – Agricultural processing, manufacturing (light and heavy), retail and wholesale businesses, health care facilities, motels, value-added agriculture, etc.

## What can the Program do for your Community?

- Creates and saves jobs (over 40 jobs created or saved from Fiscal Year 2008 projects)
- Expands economic base through new businesses and business expansions
- Creates expanded future community economic opportunity
- Expands local commercial bank lending base

Loan Examples:



B&I Guaranteed Loan for a Building & Design firm specializing in custom home and commercial building throughout central and north central Kansas



B&I Guaranteed Loan of \$2 million for a new cotton gin serving southwest Kansas producers





## **Community Facilities Program**

**Purpose** – Construction and rehabilitation of buildings, make energy efficiency improvements, purchase renewable energy system, acquisition of land, purchase of equipment, payment of legal fees, payment of architect fees, etc.

**Eligible Area** – Rural areas with population up to 20,000.

**Eligible Entities** – Nonprofit entities, federally recognized Indian Tribes, public bodies (cities, counties, etc.), and faith-based / community organizations

**Essential Community Facilities** – Public improvements necessary and beneficial to the orderly development of a community facility operated on a nonprofit basis.

**Type of Assistance** – Direct loans, grants, and guaranteed loans. Program can be used in conjunction with other funding sources.

**Term** – Maximum of 40 years.

**Type of Projects** – See Next Page.

#### What can the Program do for your Community?

- Provides funding to build or repair essential community facilities
- Provides and/or improves health care, public service and safety facilities
- Make energy efficiency improvements or purchase renewable energy system
- Purchase needed machinery, equipment, and furnishings of facility
- Construct or rehab cultural and educational facilities



USDA Rural Development funding assisted unincorporated Franklin, Kansas with this community center after a tornado destroyed the previous facility.



Community Facility Direct Loan & Grant Program funds were used to remodel and equip a building to operate as a full service child care/child development center and as a training center; providing parent training, employment related training, and life skills training.





## **Examples of Essential Community Facilities**

### **Community Health Care**

Dental Clinic

Nursing Home

Assisted Living Facility

Physicians Clinic

Hospital (General & Surgical)

Medical Rehabilitation Center

**Outpatient Clinic** 



### **Cultural & Educational**

Library

Museum

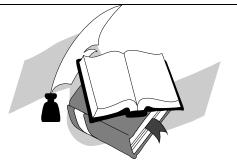
Public School

School Maintenance & Equipment Service Center

Vocational School

Colleges

Educational Camp for the Handicapped



#### Fire, Rescue & Public Safety

Fire Trucks

Detention facilities and Jails

Fire/Rescue Building

Police Station

Rescue & Ambulance Service Building

**Equipment Building** 

**Communication Center** 

Storm Sirens



#### **Public Buildings & Improvements**

Community Health Department, Office Building

Community Center, County Courthouse

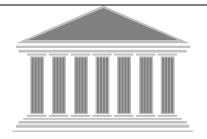
Renewable Energy Systems & Energy Efficiency

Food Storage, Distribution &/or Preparation Center

Public Maintenance Building

Child Day Care Center

City Hall



#### **Transportation**

Bridge

Airport

Sidewalks

Street Improvements

Infrastructure for Industrial Park

Town Bus Service/Equipment

Special Transportation Equipment







## **Rural Business Enterprise Grant Program**

**Purpose** – Acquisition and development of land, construction of buildings, plants, equipment, access streets and roads, parking areas, utility and service extension, refinancing, and fees for professional services.

**Eligible Area** – Rural areas with population up to 50,000.

**Eligible Entities** – Nonprofit corporations, federally recognized Indian Tribes, and public bodies (cities, counties, etc.) receive the grant to assist a business. Grant funds do not go directly to the business. Small and emerging businesses to be assisted must have less than 50 new employees and less than \$1 million in gross annual revenues.

**Priorities** – To support the development of small and emerging private business enterprises in rural areas.

**Type of Assistance / Application Deadline** — Contact USDA Rural Development for specific funding assistance and application deadline information.

#### What can the Program do for your Community?

- Creates a revolving loan fund (providing partial funding as a loan to a small and emerging business for the purchase of equipment, working capital, or real estate)
- Provides technical assistance for private business enterprises and related training
- Construct a building for a business incubator for small and emerging businesses
- Production of television programs targeted for rural residents, and for rural distance learning networks



Program funds helped establish this car maintenance business in northwest Kansas



Industrial park in central Kansas includes a plastic molding business and a polypropylene pellet manufacturing facility





## **Rural Business Opportunity Grant Program**

**Purpose** – Provide technical assistance for business development and conduct economic development planning in rural areas. Promote sustainable economic development in rural communities.

**Eligible Area** – Rural areas with population up to 50,000.

**Eligible Entities** – Nonprofit corporations, public bodies, Indian tribes on Federal or State reservations and other Federally recognized tribal groups, and cooperatives with members that are primarily rural residents.

Type of Assistance – Grants.

#### What can the Program do for your Community?

- Identify and analyze business opportunities that will use local rural materials or human resources
- Identify, train, and provide technical assistance to existing or prospective rural entrepreneurs and managers
- Establish business support centers and otherwise assist in the creation of new rural businesses
- Establish centers for training, technology, and trade that will provide training to rural businesses in the utilization of interactive communications technologies to develop international trade opportunities and markets
- Conduct local community or multi-community economic development planning.
- Establish leadership development training of existing or prospective rural entrepreneurs and managers



USDA Rural Development staff discuss the Rural Business Opportunity Grant Program with a local individual during one of the Agency's numerous outreach meetings.





## Rural Economic Development Loan & Grant Program

**Purpose** – Loans to eligible utilities to make a pass-thru loan to a rural business. Grants to establish revolving loan funds to initially make loans to eligible rural projects.

**Eligible Area** – Rural areas with population up to 50,000.

**Eligible Entities** – Electric and Telephone Rural Utility Service Borrowers (also includes some previous Rural Utility Service electric utility borrowers).

**Eligible Ultimate Loan Recipients** – Any legal entity, including individuals, public bodies, and federally recognized Indian Tribes.

**Term** – Maximum of 10 years.

**Type of Projects** – Agricultural processing, fire trucks, health care facilities, grocery stores, hotels, manufacturing, retail enterprises, implement dealers, recreation facilities, etc.

#### What can the Program do for your Community?

- Helps create jobs (56 jobs saved or created from Fiscal Year 2008 projects)
- Provides businesses and communities with 0% interest loans
- Provides funding for community type facilities and equipment
- Facilitates new business and business expansions (construction, and machinery & equipment)
- Provides funding for public safety facilities and equipment (fire, rescue, etc.)



RED-Loan Program funds assisted a Seneca-based electrical business to purchase a new building and additional equipment to expand the company's current operations. This Agency financed expansion will add 5 new jobs and help retain the existing 4 jobs for this company



Agency funding assisted in the restoration and renovation of a historic landmark hotel in central Kansas. This RED-Loan helped create 11 new jobs for this rural community.





## Water & Waste Disposal Program

**Purpose** – Develop and/or upgrade rural water distribution and wastewater facilities. Construct or relocate public buildings and utilities, pay costs associated with land acquisition, purchase and install necessary equipment, pay for engineering and legal fees associated with the project, etc.

**Eligible Area** – Rural areas with population up to 10,000.

**Eligible Entities** – Nonprofit entities, federally recognized Indian Tribes, public bodies (cities, counties, etc.), and special-purpose districts.

**Priorities** – Restore deteriorated water supplies, improve, enlarge, or modify a water facility or an inadequate wastewater facility.

**Type of Assistance** – Direct loans, grants, and guaranteed loans. Program can be used in conjunction with other funding sources.

**Term** – Life of facility, not to exceed 40 years.

#### What can the Program do for your Community?

- Provides funding to construct, enlarge, or otherwise improve rural water, solid waste disposal, sanitary sewage, and storm wastewater disposal facilities
- Grant funds are used, in conjunction with loan funds, to reduce water and waste disposal costs to a reasonable level for users of the system
- Provides for payment of utility connection charges as provided in service contracts between utility systems



This local rural water district utilized a Water & Waste Disposal loan and grant to construct a water treatment plant and install 9 miles of transmission line. The District currently serves a population of over 2,700 rural Kansans.



Public Wholesale Water Supply District #18, Jackson County constructed a two million gallon membrane filtration treatment plant to provide a safe and reliable water source for the City of Holton and rural residents living in a five-county region.





## **Rural Energy for America Program (REAP)**

#### Formerly Renewable Energy & Energy Efficiency Program – Farm Bill Section 9006

**Purpose** – The Program is designed to help agricultural producers and rural small businesses purchase renewable energy systems or make energy efficiency improvements. Funds may be used for construction improvements, equipment purchases, professional fees, feasibility studies, energy audits, and permits for the project.

**Eligible Projects** – Renewable energy projects include those for which energy is derived from wind, solar, biomass, geothermal, or certain hydrogen derived from biomass or water using one of the previously stated energy sources. Energy Efficiency projects are improvements to a facility or process that reduces energy consumption. All eligible projects must utilize a pre-commercial or commercially available, replicable and feasible technology.

**Eligible Area** – Rural areas with population up to 50,000.

**Eligible Entities** – Farmers, ranchers, and rural small businesses with a demonstrated financial need are eligible to apply for funding. Farmers and ranchers must obtain at least 50% of their gross income from their agriculture operations. Rural businesses must meet the Small Business Administration definition of a small business. The project site and business headquarters must be in a rural area. Nonprofit organizations and public entities are excluded.

**Type of Assistance / Application Deadline** – Contact USDA Rural Development for specific funding assistance and application deadline information.

## What can the Program do for your Community?

- Creates new economic opportunity and jobs
- Opportunity to reduce energy costs of local businesses



A northeast Kansas grocery store, utilized this program to replace inefficient refrigeration units, dairy and meat cases



New energy efficient refrigeration units following installation.





## Value-Added Producer Grants Program

**Purpose** – The Program is designed to help agricultural producers increase their revenues through value-added activities that expand the customer base for their products. Funds may be used for planning activities (feasibility studies, business and marketing plans, and legal evaluations) or working capital for projects which add value to an eligible product.

**Eligible Area** – Anywhere in Kansas, there is no restriction on the location of the project.

**Eligible Entities** – Independent agricultural producers, agricultural producer groups, farmer or rancher cooperatives, or business ventures that are majority owned and controlled by agricultural producers.

**Eligible Value-Added Products** – Agricultural products that: have undergone a change in physical state or form, are produced in a manner that enhances their value, and are physically segregated in a manner that enhances their value, or used to produce renewable energy.

**Type of Assistance / Application Deadline** – Grants for up to 50% of eligible project costs. Contact USDA Rural Development for application deadline information.

**Type of Projects** – Processing grains or oilseeds; utilizing grain to produce ethanol; processing livestock or poultry; marketing organically produced or hormone free products; an identity preserved marketing system from farm to end user; and many other possibilities.

## What can the Program do for your Community?

- Creates new economic opportunity and jobs
- Expands economic base through a new business or business expansion



USDA Rural Development Value-Added Producer Grant Program assisted Rainbow Organic Farms with a \$144,500 grant to produce orange juice as well as other products





## Intermediary Relending Program

**Purpose** – To finance community development projects, establish new businesses, expand existing businesses, and create or save jobs by lending funds to intermediaries, which, in turn, provide loans to ultimate recipients.

**Eligible Area** – Rural areas with population up to 25,000.

**Eligible Entities** – Public bodies (cities, counties, etc.), private nonprofit organizations, Indian groups or certain cooperatives. Entities (Intermediaries) must have appropriate legal authority and sufficient capitalization and experience to successfully operate a loan program. There must be assurance of repayment of the USDA Rural Development loan, and the Agency must be the only credit available at reasonable rates and terms to the project.

**Eligible Ultimate Loan Recipients** – Legal entities, such as: individuals and public or private organizations

**Type of Assistance** – Loans at 1% interest rates to intermediaries for a maximum of thirty (30) years

## What can the Program do for your Community?

- Help create and/or save jobs
- Provide businesses and communities with a source of funds to establish a revolving loan fund
- Provide ultimate recipient businesses with a source of loan funds
- Enables growth of new businesses and allows expansion of existing businesses



Engel's Sales and Service expanded a lawn/garden sales and service center utilizing the Intermediary Relending Program. Engel's provides parts and service for all types of lawn mowers, garden tillers, snow blowers and some automotive repairs.





## **Business & Community Programs**

PROGRAM	WHO MAY BORROW	RURAL AREA	LOAN Guar / Direct	GRANT	INTEREST RATE	TERMS	EQUITY REQ.	ELIGIBILITY PURPOSES	INELIGIBLE [not limited to]
BUSINESS & INDUSTRY (B&I)  (Guar. 4279-A,B)	Any legal entity - Individual - Pub. Organ Priv. Corp.	<50,000 Pop.	Yes / No (2% fee)	No	Fixed/Variable Negotiated w/lender	RE - 30 yr M&E - 15 yr WC - 7 yr	- Existing Business - Min. 10% - New Business Min 20-25%	Business Construction, Acquisition, and/or Modernization     Working Capital [Note: Does not require test for credit elsewhere]	- Golf Courses - Ag Production - Line of Credit
RURAL BUSINESS ENTERPRISE GRANT (RBEG)	- Public Body - Not for Profit - Federally Recognized Indian Tribes	<50,000 Pop.	No / No	Yes	N/A	N/A	N/A	To help finance and develop small & emerging private businesses.  Revolving Loan Program to make loans for Land acquisition, building improvement  Technical Assistance, etc.  Industrial Park development for small business [Notes: (Small Business definition: < 50 new employees & < \$1.0 mil in projected gross sales per yr) (Business does not directly receive grant)]	Ag Production     Area Wide Planning     Transfer of jobs or businesses     Cable TV systems
INTERMEDIARY RELENDING PROGRAM (IRP)	- Private Not for Profit - Public Bodies Cooperatives	<25,000 Pop.	No / Yes	No	1%	30 yrs	N/A	Relending Program for: - Establish new business &/or expand an existing business including capital improvements, M&E, &/or WC.	- Golf Courses - To Government Employees - Payment to Owners - Ag Production - Line of Credit
RURAL ECONOMIC DEVELOPMENT LOANS AND GRANTS (REDLG) (1703-B)	- RUS Borrowers Elec. / Phone not delinquent	<50,000 Pop.	No / Yes	Yes	0%	Normally not exceed 10 yrs	N/A	Rural Job Creation and Economic Development: Loan: - Business Construction, start up and expansion costs, and M & E Grant: - Establish revolving loan fund with initial project to city, nonprofit, health, or education	- Electric / Phone purposes - Residential purposes - Cost prior to app Purchase existing business - Transfer jobs from one area to another

PROGRAM	WHO MAY BORROW	RURAL AREA	LOAN Guar / Direct	GRANT	INTEREST RATE	TERMS	EQUITY REQ.	ELIGIBILITY PURPOSES	INELIGIBLE [not limited to]
WATER & WASTE (WWD) (Dir. 1780-A-D) (Guar. 1779)	- Public Bodies - Not for Profit - Federally Recognized Indian Tribes	<10,000 Pop.	Yes / Yes (1% fee)	Yes Max % possible: 0% >39,859 MHI 45% <39,859 MHI 75% <31,887 MHI	Market Rate: >39,859 MHI * Intermediate: <39,859 MHI * Poverty Rate: <31,887 MHI * Guar: Negotiated w/ Lender	40 yrs Guar: 40 yrs	N/A	- Construct, repair, improve rural water supply and waste disposal systems - Acquire land and water rights - Pay fees: legal, eng., etc Solid Waste Disposal Proj. and Storm Drainage - Refinancing, when secondary part of project	- Grant finder's fee - Combined storm and sanitary sewer facility - Facilities not modest in design & cost
COMMUNITY FACILITIES (CF) (Dir. 1942-A) (Guar. 3575-A) (Grant 3570-B)	- Public Bodies - Not for Profit - Federally Recognized Indian Tribes	Loan: <20,000 Pop. Grant: <20,000 Pop.	Yes / Yes (1% fee)	Yes Max % possible: - 0% > 35,873 MHI - 15% ≤ 35,873 MHI & pop. < 20,000 - 35% ≤ 31,887 MHI & pop.< 20,000 - 55% ≤ 27,901 MHI & pop.< 12,000 - 75% ≤ 23,915 MHI & pop. < 5,000	- Direct: Market Rate: >39,859 MHI ** Intermediate: ≤39,859 MHI ** Poverty Rate: <31,887 MHI - Guar: Negotiated w/ Lender	40 yrs Max - 40 yrs	N/A	Hospitals, Nursing Homes, Medical Clinics, Ambulances     Fire and Police Stations     Courthouses, Libraries, and other Community Buildings     Day Care Facilities	- Recreationexcept under guaranteed loan program - Community Ant. TV - B&I buildings - Facilities not modest in design & costs Grant Ineligibles: - Debt refinancing, - Interest, - O & M costs
DISTANCE LEARNING AND TELEMEDICINE (1703-D)	- For Profit - Not for Profit	Loan: <20,000 Pop. Grant: <10,000 Pop.	No / Yes (Note: \$ 50,000 min \$9,600,000 max. & can't exceed 100% of project cost)	Yes (Note: \$50K min \$500K max & cannot exceed 70% of project cost)	Fixed at Treasury Rate to be established by N/O	10 yrs	N/A	- Equipment: including computer hardware or software, audio /visual equipment , computer network components, telecommunications transmission facilities, data terminal equipment, inside wiring, interactive video equipment, - Acquire instructional programming - Provide technical assistance and instruction	- Salaries, wages, or admin. Fees - Duplicate facilities already providing a service - Purchase equipment that will be owned by the local exchange carrier.  Grant Ineligibles: - Purchase of land, buildings or building construction

\*WWD Fixed Rates. Market rates are set each quarter based on municipal bond rates. Intermediate 80% of market rate. Poverty 60% of market rate. \*\*CF Fixed Rates. These rates are set each quarter based on municipal bond rates. Poverty interest rate is currently set at 4.5%.







## **Business & Community Programs**

PROGRAM	WHO MAY BORROW	RURAL AREA	LOAN Guar / Direct	GRANT	INTEREST RATE	TERMS	EQUITY REQ.	ELIGIBILITY PURPOSES	INELIGIBLE [not limited to]
VALUE-ADDED PRODUCER GRANT PROGRAM (VAPG) (4284-A,J)	- Independent Producer - Farmer or Rancher Co-op - Ag Producer Group - Majority Controlled Producer Based Business Venture	No	No / No	Yes Max. 50%	N/A	N/A	N/A	Planning Activities, such as feasibility studies, developing business and marketing plans, and legal evaluations.     Working Capital – to pay normal expenses for processing and marketing value-added agricultural products, including purchase inventory, salaries, and office supplies, conduct marketing campaign.	Costs of preparing the application pkg.     Costs incurred prior to grant approval     Bldg improvements or repairs     Purchase or rent equipment or land     Fund research and development     Pay for production related expenses
RENEWABLE ENERGY/ ENERGY EFFICIENCY PROGRAM (RE/EE) (4280-B)	- Agricultural Producer - Small business	<50,000 Pop.	Yes / No 1% fee Guar Max 50% of total eligible project costs (NOTE) Min/Max \$5,000 to \$10 Million	Grant Max 25% of total eligible project costs  (NOTE) Min/Max -RE-\$2,500 to \$500,000 -EE-\$1,500 To \$250,000	Guar. Fixed/Variable Negotiated w/lender	Guar. RE - 30 yr M&E - 20 yr WC - 7 yr	Guar. If < or = \$600,000 - 15% cash equity If > \$600,000 - 25% cash equity	Post application purchase and installation of equipment     Post application construction or project improvement     Energy audits or assessments     Permit and Professional service fees     Feasibility studies and business plans     Retrofitting     Working Capital and land acquisition for guaranteed loans only	Agricultural tillage equipment and vehicles     Residential uses     Application preparation costs
RURAL BUSINESS OPPORTUNITY GRANTS (RBOG) (4284-G)	- Public Body - Not for Profit - Federally Recognized Indian Tribes	<50,000 Pop.	No / No	Yes	N/A	N/A	N/A	- Provide technical assistance for business development and economic development planning	Real Estate acquisition or building construction     Duplicate current Services     Pay costs of preparing the application package

PROGRAM	WHO MAY BORROW	RURAL AREA	LOAN Guar / Direct	GRANT	INTEREST RATE	TERMS	EQUITY REQ.	ELIGIBILITY PURPOSES	INELIGIBLE [not limited to]
RURAL COOPERATIVE DEVELOPMENT GRANT (RCDG)	- Not for Profit - Institutions of Higher Learning	<50,000 Pop.	No / No	Yes Max. 75%	N/A	N/A	N/A	- Applied research, feasibility, environmental and other studies; collection, interpretation, and dissemination of principles, facts, technical knowledge, or other information; providing training and instruction; providing technical assistance, research services, and advisory services; all which may be useful to, and for individuals, cooperatives, small businesses and other similar entities in rural areas served by the center for the purpose of cooperative development	- Pay more than 75% of eligible project costs - Duplicate current services or Replace / substitute support previously provided - Cost of preparing the grant application - Cost prior to grant approval - Pay for bldg. construction, purchase or real estate or vehicles, improving or renovating office space, or the repair or maintenance of privately owned property or - Assistance to private business enterprise which does not have at least 51% ownership either citizens of the U.S. legally admitted for permanent residence.
SOLID WASTE MANAGEMENT GRANTS (SWM)	Public Bodies     Private Not for Profit     Federally Recognized Indian Tribes     Academic Institutions	<u>Grant</u> : <10,000 Pop.	No / No	Yes	N/A	N/A	N/A	Technical Assistance and/or training to reduce solid waste stream     Training to enhance operator skills in active landfills     Evaluate current landfill conditions for threats to water resources     Technical assistance and/or training for operators of closed or will be closed landfills	- Fund political activity - Duplicate current services - Recruit applications for Agency's loan/grant Programs - Pay for construction or O&M costs - Pay for costs prior to the effective date of grant

\*WWD Fixed Rates. Market rates are set each quarter based on municipal bond rates. Intermediate 80% of market rate. Poverty 60% of market rate. \*\*CF Fixed Rates. These rates are set each quarter based on municipal bond rates. Poverty interest rate is currently set at 4.5%.



08/27/08





## **Special Initiatives**







## **Community Development Initiatives**

**Purpose** – A process through which people and communities acquire the attitudes, skills and abilities for active participation in creating meaningful futures and dealing with community issues.

- Promote active and representative participation toward enabling all community members to meaningfully influence the decisions that affect their lives.
- Engage community members in learning about and understanding local and regional issues, and the economic, social, environmental, political, psychological, and other impacts associated with alternative courses of action.
- Incorporate the diverse interests and cultures of the geographical area in the community development process; and disengage from support of any effort that is likely to adversely affect the disadvantaged members of a community.
- Work actively to enhance the leadership capacity of local residents, leaders, and groups within the community.
- Be open to using the full range of action strategies to work toward the long term sustainability and well being of the community.

**Type of Assistance** – USDA Rural Development has been addressing the challenges that face rural Kansas in creating improved economic opportunities and enhancing rural Kansans quality of life.

To provide this assistance, USDA Rural Development, with the cooperation of several partners established the <u>Community Development Academy: *Empowering Community Leadership*</u> initiative in 2006.

Additionally, town hall meetings, business and community program forums, and housing information meetings are regularly held across the State. These meetings provide the public sector information on how to enhance community development, economic development, and quality of life for rural Kansans, along with providing the Agency with valuable dialog from communities, businesses, and individuals.





The <u>Community Development Academy</u> and the "Grassroots Community Development" training seminars provide valuable resource information to facilitate in building Kansas communities for the future.



Agency / Congressional Town Meetings and Agency / Community Listening Tours provides business, housing, and community leaders with USDA Rural Development opportunities to enhance economic and community development.





## **Faith-Based and Community Initiative**

**Purpose** – USDA Rural Development is one of the USDA agencies ensuring that faith-based and community organizations have equal access to USDA programs and benefits. USDA Rural Development is working to reach out and educate these organizations about the Agency's funding opportunities. The Agency is committed to helping groups and individuals learn about and access USDA Rural Development programs that can enhance their capacity to serve their community.

#### Type of Assistance –

<u>Housing Preservation Grant</u> program provides grants to sponsoring organizations for the repair or rehabilitation of low- and very low-income housing.

<u>Rural Rental Housing Direct and Guaranteed Loan Programs</u> provides affordable multi-family rental housing for very low-, low-, and moderate-income families, the elderly and people with disabilities.

<u>Farm Labor Housing Program</u> provides decent, safe and sanitary low-rent housing to domestic farm laborers through loans and grants to States, local governments, non-profit organizations and others.

**Rental Assistance** utilized in existing and newly constructed Rural Rental Housing or Farm Labor Housing financed complexes. The rental housing must be established on a non- or limited-profit basis.

<u>Technical and Supervisory Assistance Grants</u> help low-income families obtain adequate housing or continue occupancy in their existing housing. These grants support counseling and housing delivery programs.

<u>Mutual Self-Help Housing</u> is a method of building homes that empowers low-income individuals and families to build their own homes. USDA Rural Development provides self-help housing grants to qualified non-profit and public organizations to support these innovative efforts.

Examples:



Mennonite Housing Rehabilitation Services, Inc. of Wichita, a faith-based organization has received Technical Assistance Funding from USDA Rural Development to supervise construction of the Agency's *Mutual Self-Help Housing Program*. and over the past tens years has been involved in the building of one hundred ten homes, expanding affordable homeownership.



USDA Rural Development and United Way of the Plains have partnered together to include the contribution of joint funding to the City of Greensburg which has allowed the Kiowa County community to create a Greensburg Community Self-Help Housing Program modeled after the extremely successful Agency's Mutual Self-Help Housing Program.





## **Faith-Based and Community Initiative**

(continued)

#### Type of Assistance -

<u>Community Facilities Program</u> provides grants, loans and loan guarantees to public entities, non-profit organizations and tribal governments to develop essential community facilities -- like schools, libraries, medical clinics, community centers, and fire and rescue stations -- in rural towns of up to 20,000 in population.

<u>Rural Business Enterprise Grant Program</u> supports the development of small and emerging private business enterprises in rural areas to non-profit corporations, federally recognized Indian Tribes and public bodies.

<u>Rural Community Development Initiative Grant Program</u> provides a program of technical assistance to recipients to develop or increase their capacity to undertake projects in the areas of housing, community facilities, and community and economic development in rural areas.

<u>The Distance Learning and Telemedicine Program</u> meets the educational and health care needs of rural America by financing advanced telecommunications technologies to provide enhanced learning and health care opportunities for rural residents. DLT grants are available to eligible organizations.

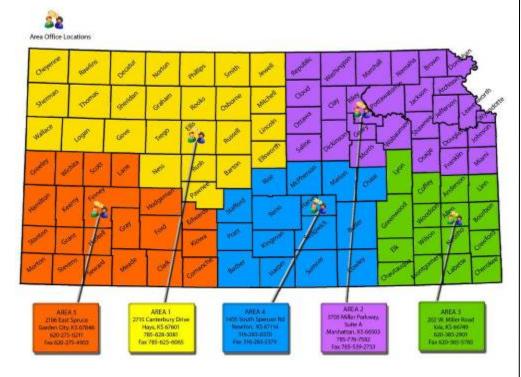
#### Example:



The Hurricane Katrina displaced Faciane family from New Orleans was able to locate in Apple Valley Apartments in Holton, with the cooperation of the MACO Management and the support of Topeka Bible Church (providing furnishings, bedding, dishes, appliances, clothing.)



#### USDA Rural Development Kansas Area Jurisdictions



"USDA Rural Development's mission is to deliver programs that support increasing economic opportunities and enhance the quality of life. The Agency provides equity and technical assistance to finance and foster growth in homeownership, business development, and critical community and technology infrastructure – all to serve rural Kansas." Darla Buckman, Acting State Director

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